#### **Graduate Labor Economics**

# **Discrete Choice Dynamic Programming**

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Based on Keane and Wolpin (2009)

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#### Intro

- Dynamic Discrete Choice models have become a hallmark of empirical ecomomics.
- Applications in Labor, IO, healh, development, political economy, ...
- Aguirregabiria and Mira (2010) is an excellent survey
- Today we use Keane and Wolpin (2009) to develop a simple dynamic labor supply model.

### **Common Setup**

- We focus on a binary choice  $d_{it} \in 0, 1.$   $D_{it}$  is history of past choices.
- The latent variable  $v_{it}$  is the difference between payoffs.
- $X_{it}$  are observed state variables ,  $\epsilon$  is unobserved (by us!)
- Whether v<sub>it</sub> depends on entire D<sub>it</sub> or just d<sub>it</sub>, and how X evolves, determines whether static or dynamic model.

$$d_{it} = \begin{cases} 1 & \text{if } v_{it}(d_{it}, X_{it}, \epsilon_{it}) > 0 \\ 0 & \text{if } v_{it}(d_{it}, X_{it}, \epsilon_{it}) \leq 0 \end{cases}$$

# **Labor Supply of Married Women**

- Consider a static model: no intertemporal dependencies.
- Utility for married woman i in period t from working (option 1) vs not working (option 0) with  $n_i$  small children is

$$U_{it}^{1} = y_{it} + w_{it} - \pi n_{it} \tag{1}$$

$$U_{it}^{0} = y_{it} + x_{it}\beta + \epsilon_{it}$$
 (2)

• where  $y_{it}$  is the husband's income. Let's write the difference in those utilities as  $U_{it}^1-U_{it}^0$ 

### **Latent Value**

$$v_{it}(x_{it}, w_{it}, n_{it}, \epsilon_{it}) = w_{it} - \pi n_{it} - x_{it}\beta - \epsilon_{it}$$

- define the work indicator  $d_{it} = \mathbf{1}[U^1_{it} > U^0_{it}]$
- Observed state space:  $\Omega_{it} = (x_{it}, w_{it}, n_{it})$
- ullet Unobserved by us:  $\epsilon$

### **Discrete Choice**

- This is a threshold-crossing problem.
- Woman i will work in t if  $U_{it}^1 > U_{it}^0$
- I.e. if  $v_{it}(x_{it}, w_{it}, n_{it}, \epsilon_{it}) > 0$ . At  $v_{it}(x_{it}, w_{it}, n_{it}, \epsilon_{it}) = 0$  she is indifferent
- Call the  $\epsilon$  that solves this the critical epsilon  $\epsilon^*(\Omega_{it})$ .

$$i ext{ chooses to } \begin{cases} ext{work in t} & ext{if } \epsilon_{it} < \epsilon^*(\Omega_{it}) \Rightarrow U^1_{it} > U^0_{it} \\ ext{not work in t} & ext{if } \epsilon_{it} > \epsilon^*(\Omega_{it}) \Rightarrow U^1_{it} < U^0_{it} \end{cases}$$



# Setup

- Assume  $\epsilon$  is independent of  $\Omega$
- then,

$$\Pr[d_{it} = 1 | \Omega it] = \int_{-\infty}^{\epsilon_{it}^*} dF_{\epsilon}(\epsilon | \Omega it) = \int_{-\infty}^{\epsilon_{it}^*} dF_{\epsilon}(\epsilon)$$

- We have  $\Pr[d_{it} = 0 | \Omega it] = 1 \Pr[d_{it} = 1 | \Omega it]$
- Likelihood for a random sample of N females observed for T periods is

$$L(\beta, \pi, F_{\epsilon}; x_{it}, w_{it}) = \prod_{i=1}^{N} \prod_{t=1}^{T} \Pr[d_{it} = 1 | \Omega i t]^{d_{it}} \Pr[d_{it} = 0 | \Omega i t]^{1-d_{it}}$$

Notice that there are no dynamics in the model up to now!

# Slightly More Realistic Wage

**Potential Experience** 

- let's add potential experience
- potential experience: (age educ 6)

$$w_{it} = \gamma z_{it} + \eta_{it}$$

Now:

$$v_{it}(x_{it}, z_{it}, n_{it}, \epsilon_{it}, \eta_{it}) = \gamma z_{it} - \pi n_{it} - x_{it}\beta + \eta_{it} - \epsilon_{it}$$
 (3)

$$=\xi_{it}^*(\Omega_{it})+\xi_{it} \tag{4}$$

where  $\xi = \eta - \epsilon$  is your new composite iid error, and  $\xi_{it}^*(\Omega_{it}) = \gamma z_{it} - \pi n_{it} - x_{it}\beta$ .

# Likelihood conditional on wage

• The likelihood now is the likelihood of observing work,  $d_{it}=1$ , and a certain wage  $w_{it}$ .

$$L(\beta, \pi, F_{\epsilon}; x_{it}, w_{it}) = \prod_{i=1}^{N} \prod_{t=1}^{T} \Pr[d_{it} = 1, w_{it} | \Omega it]^{d_{it}}$$

$$\times \Pr[d_{it} = 0 | \Omega it]^{1 - d_{it}}$$
(5)

and we have

$$Pr[d_{it} = 1, w_{it}|\Omega it] = Pr[d_{it} = 1, \eta_{it} = w_{it} - \gamma z_{it}]$$

### Identification

We have two latent processes:

$$w_{it} = egin{cases} \gamma z_{it} + \eta_{it} & ext{if work} \ 0 & ext{else} \ d_{it} = egin{cases} 1 & ext{if } \eta_{it} - \epsilon_{it} = \xi_{it} > - \xi_{it}^*(\Omega_{it}) \ 0 & ext{else}. \end{cases}$$

• If we Assume that  $(\epsilon,\eta)$  are joint normally distributed with

$$\mu = \begin{bmatrix} 0 \\ 0 \end{bmatrix}, \Delta = \begin{pmatrix} \sigma_{\epsilon}^2 & \cdot \\ \sigma_{\epsilon\eta} & \sigma_{\eta}^2 \end{pmatrix}$$

then we get a standard | Heckman selection | model.



### Identification

**Identified Parameters** 

- **1**  $\beta_{\pi}$  and  $\pi$  are not separately identified: set  $\pi = 0$ .
- 2 Want to identify  $\beta$ ,  $\gamma$ ,  $\sigma_{\epsilon}^2$ ,  $\sigma_{\eta}^2$ ,  $\sigma_{\epsilon\eta}$ .
- 3 Let's remind ourselves of the workings of the Heckman model first.

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### **Heckman Selection Model**

Setup

Suppose our latent process of interest is

$$y_{1i}^* = x_{1i}' \beta_1 + u_{1i}$$

with  $E(u_1|x_1) = 0$ . We observe  $y_1$  as

$$y_{1i} = \begin{cases} y_{1i}^* & \text{if } y_{2i}^* = x_{2i}' \beta_2 + u_{2i} > 0 \\ 0 & \text{else.} \end{cases}$$

### Heckman Model

• We can't run OLS on the selected sample where  $y_{2i}^* > 0$ :

$$E(u_{1i}|y_{2i}^*>0) = E(u_{1i}|x_{2i}'\beta_2 + u_{2i}>0)$$

$$= E(u_{1i}|u_{2i}>-x_{2i}'\beta_2)$$

$$\neq 0$$
(6)

if  $u_1, u_2$  correlated.

But with our joint normaltiy assumption, we can write

$$E[u_1|u_2] = 0 + \frac{\sigma_{12}}{\sigma_2^2}u_2$$

 hence, any u<sub>1i</sub> can be decomposed into a conditional mean and an error:

$$u_{1i} = \frac{\sigma_{12}}{\sigma_2^2} u_{2i} + \epsilon_{1i}$$
, with  $\epsilon_{1i} \sim \mathcal{N}(0, \sigma_\epsilon^2)$ , independent of  $u$  (7)



### **Heckman Selection**

• Substitute (7) into (6):

$$E(u_{1i}|y_{2i}^*>0) = E(\frac{\sigma_{12}}{\sigma_2^2}u_{2i} + \epsilon_{1i}|u_{2i}> -x'_{2i}\beta_2)$$

$$= \frac{\sigma_{12}}{\sigma_2^2}E(u_{2i}|u_{2i}> -x'_{2i}\beta_2) + E(\epsilon_{1i}|u_{2i}> -x'_{2i}\beta_2)$$

$$= \frac{\sigma_{12}}{\sigma_2^2}E(u_{2i}|u_{2i}> -x'_{2i}\beta_2)$$

### **Heckman Selection**

Then use a well-known result about truncated normals:

$$\frac{\sigma_{12}}{\sigma_2^2} E(u_{2i}|u_{2i} > -x'_{2i}\beta_2) = \frac{\sigma_{12}}{\sigma_2} \frac{\phi\left(\frac{-x'_{2i}\beta_2}{\sigma_2}\right)}{1 - \Phi\left(\frac{-x'_{2i}\beta_2}{\sigma_2}\right)}$$

$$= \frac{\sigma_{12}}{\sigma_2} \frac{\phi\left(\frac{x'_{2i}\beta_2}{\sigma_2}\right)}{\Phi\left(\frac{x'_{2i}\beta_2}{\sigma_2}\right)}$$

$$= \frac{\sigma_{12}}{\sigma_2} \lambda\left(\frac{x'_{2i}\beta_2}{\sigma_2}\right)$$

- $\lambda(\cdot)$  is the inverse Mills ratio.
- So we identify  $\frac{\beta_2}{\sigma_2}$ . Heckman model usually imposes  $\sigma_2 = 1$ .

# **Identification Again**

- Similarly here:
- Work choices identify  $\frac{\beta}{\sigma_{\xi}}$ ,  $\frac{\gamma}{\sigma_{\xi}}$

$$\Pr[d_{it} = 0] = \Pr[\xi_{it} < -(z_{it}\gamma - x_{it}\beta)]$$
$$= \Phi\left(-\frac{z_{it}\gamma - x_{it}\beta}{\sigma_{\xi}}\right)$$

- The wage equation identifies  $\gamma$  and  $\sigma_{\eta}^2$
- Identifying  $\sigma_{\xi}$  requires an exclusion restriction.

### **Exclusion Restriction**

- In the likelihood function (5) there are 3 types of variables.
  - 1 things only in z (i.e. wage-related)
  - 2 things only in *x* (i.e. leisure-related)
  - 3 things in both.
- with (wage params)  $\gamma$  in hand, we need at least 1 element in z that is **not** in x to identify  $\sigma_{\xi}$  and  $\sigma_{\eta \varepsilon}$ 
  - here, either education or experience should not affect leisure.

# Why Assume Structure?

Part 1

- One could estimate  $Pr[d_{it} = 0]$  non-parametrically, right?
- True. But, separating budget set from preferences allows us to do counterfactual analysis.
- Suppose we want to know effect of implementing childcare subsidy. Couple gets au>0 dollars if woman works.
- new budget of couple is then:

$$C_{it} = w_{it}d_{it} + y_{it} + \tau d_{it}n_{it}$$

# Why Assume Structure?

Part 2

Then resulting probability of work is

$$\Pr[d_{it} = 1 | z_{it}, x_{it}, n_{it}] = \Pr[\xi_{it} > -(z_{it}\gamma - x_{it}\beta + \tau n_{it})]$$
$$= \Phi\left(\frac{z_{it}\gamma - x_{it}\beta + \tau n_{it}}{\sigma_{\xi}}\right)$$

• Without an estimate of  $\sigma_{\xi}$  we cannot say anything about the expected effect of the reform!

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# **Dynamic Version**

- Up until now, there was no connection between today's choices and tomorrow's value.
- Even if we imposed forward-looking behaviour, this was a static optimization problem.
- Now suppose the woman's wage increases with experience h:

$$w_{it} = z_{it}\gamma_1 + h_{it}\gamma_2 + \eta_{it} \tag{8}$$

where 
$$h_{it} = \sum_{j=1}^{j=t-1} d_{ij}$$

 Clearly working today has implications for the value of tomorrow (through higher wage).

### **Dynamic Model Setup**

We define the remaining lifetime utility at age t as

$$V_t(\Omega_{it}) = \max_{d_{it}} \mathbb{E} \left\{ \sum_{j=t}^{j=T} \delta^{j-t} \left( U_{it}^1 d_{it} + U_{it}^0 (1 - d_{it}) \right) | \Omega_{it} \right\}$$
(9)

- with  $\Omega$  as before plus  $h_{it}$ , and  $h_{it} = h_{it-1} + d_{it-1}$
- We can write the value function also as

$$V_t(\Omega_{it}) = \max(V_t^0, V_t^1)$$

with

$$V_t(\Omega_{it})^j = U_{it}^j + \delta \mathbb{E}\left[V_{t+1}(\Omega_{it+1})|\Omega_{it}, d_{it} = j\right], j = 0, 1$$

### Dynamic Model

#### **Latent Variable Formulation**

Similarly to before, the latent variable is

$$\begin{split} v_{it}(x_{it}, z_{it}, h_{it}, n_{it}, \epsilon_{it}, \eta_{it}) &= \gamma_1 z_{it} + \gamma_2 h_{it} - x_{it} \beta + \eta_{it} - \epsilon_{it} \\ &+ \delta \mathbb{E} \left[ V_{t+1}(\Omega_{it+1}) | \Omega_{it}, d_{it} = 1 \right] \\ &- \delta \mathbb{E} \left[ V_{t+1}(\Omega_{it+1}) | \Omega_{it}, d_{it} = 0 \right] \\ &= \xi_{it}^*(\Omega_{it}) + \xi_{it} \end{split} \tag{10}$$

- The only difference between (10) and (3) is the difference in future values.
- So, estimation would proceed as in the static case...
- ... after having computed  $\mathbb{E}\left[\max(V_t^0(\Omega_{it}), V_t^1(\Omega_{it}))\right]$  at all  $\Omega_{it}$ .

### **Estimation of the Dynamic Model**

- Suppose we have a panel including  $h_{it}$  of work spells  $(t_{1i}, t_{Li})$
- Our likelihood function becomes

$$L(\theta, x_{it}) = \prod_{i=1}^{N} \prod_{j=t_{1i}}^{t_{Li}} \Pr(d_{ij} = 1, w_{ij} | \Omega_{ij})^{d_{ij}} \Pr(d_{ij} = 0 | \Omega_{ij})^{1-d_{ij}}$$
(11)

and as before,

$$\Pr(d_{ij} = 1, w_{ij} | \Omega_{ij}) = \Pr(\xi_{ij} \ge -\xi_{ij}^*(\Omega_{ij}), \eta_{ij} = w_{ij} - z_{ij}\gamma_1 - \gamma_2 h_{ij})$$

$$\Pr(d_{ij} = 0 | \Omega_{ij}) = 1 - \Pr(\xi_{ij} \ge -\xi_{ij}^*(\Omega_{ij}))$$

# Identification of Dynamic Model

• The difference in future values in (10) is a non-linear function *G*:

$$v_{it}(x_{it}, z_{it}, h_{it}, n_{it}, \epsilon_{it}, \eta_{it}) = \gamma_1 z_{it} + \gamma_2 h_{it} - x_{it} \beta + \eta_{it} - \epsilon_{it} + \delta G(z_{it}, h_{it}, x_{it})$$

- Functional/distributional form assumptions on G alone may be enough to identify  $\delta$ .
- We require the same exclusion restriction as before for identification not based on functional form.
- Experience h should not affect leisure.

#### References

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